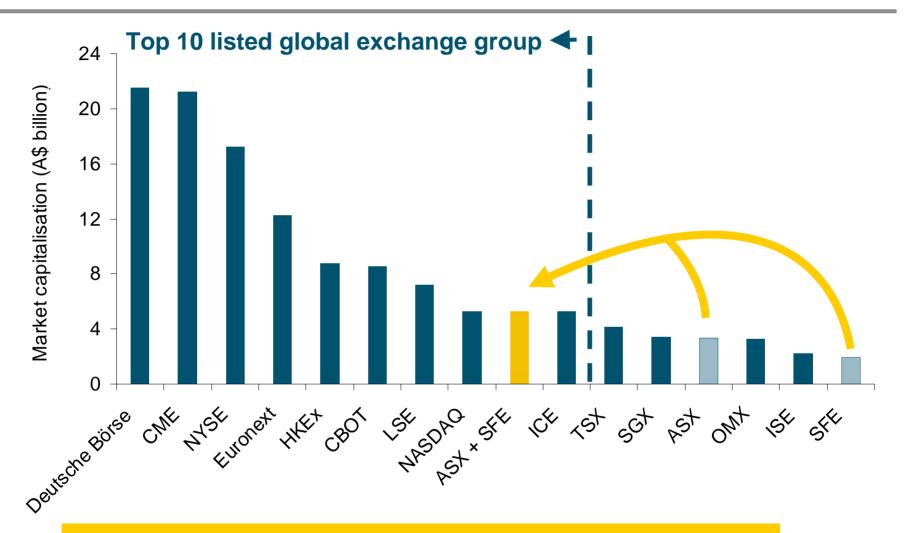
# Merger of ASX and SFE





### **Great strategic fit**





In a world of consolidating exchanges, the merged entity will be better positioned to compete



### Merger proposal

**Proposal** 

All Scrip: 0.51 ASX shares per 1 SFE share

Cash and scrip alternative: \$2.58 cash + a variable ratio of ASX shares such that the two alternatives have an equivalent value

Implied value of proposal

\$16.93 per SFE share<sup>1</sup> = \$2.3 billion equity value

Governance

Three SFE directors to join ASX Board, including SFE Chairman Maurice Newman (Chairman) and Tony D'Aloisio (CEO) continue

Post-merger capital return

\$100 million post-merger capital management initiative<sup>2</sup>. All merged entity shareholders will be eligible

Supersedes ASX \$50 million capital return



SFE's Board unanimously recommends the merger proposal, in the absence of a superior proposal



# Important regulatory conditions

#### ACCC:

- Process already in train
- "The ACCC's preliminary view is that the proposed acquisition does not appear to raise competition concerns" (see letter for full text)
- Market soundings yet to be undertaken
- Treasurer's approval:
  - Required to allow any party to own more than 15% of SFE
- ASIC and RBA





#### **Benefits for ASX and SFE shareholders**

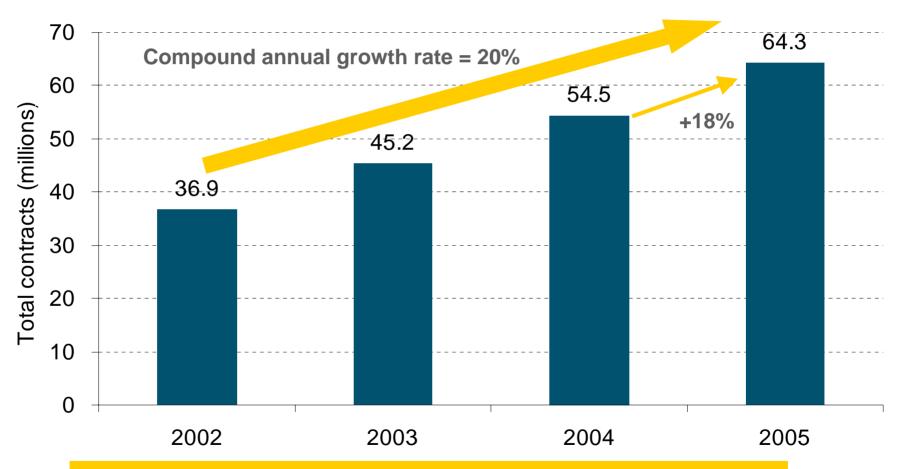






#### **Benefits for ASX shareholders**

#### SFE trading volume growth 2002 - 2005

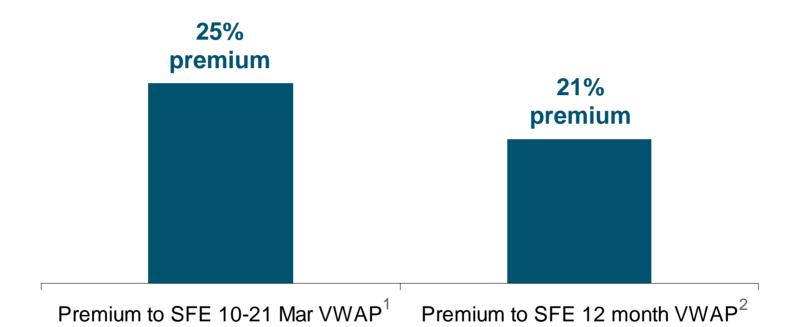




ASX is attracted to the strong volume outlook in SFE's core futures products



#### **Benefits for SFE shareholders**









### **Benefits for participants**

- Intend to retain SFE pricing policy
- One front-line market supervisor
- Back-office efficiency via consolidated systems
- Improved platform for product innovation
- Ongoing commitment to highest market integrity
- Environment for increased trading in SPI contract
- Enhanced ability to compete for capital and investment opportunities



The merger is positive for both SFE's and ASX's participants and the global positioning of Australia's financial markets



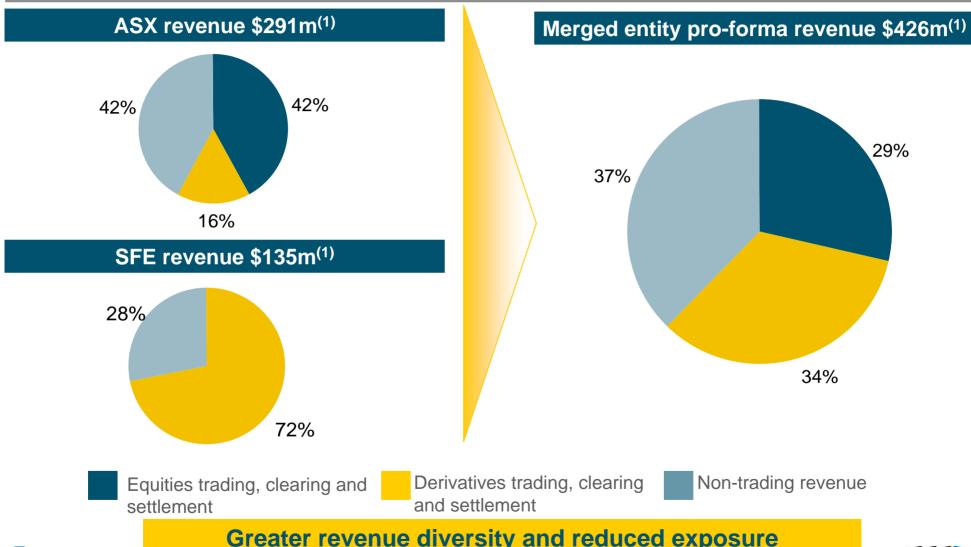
# **Benefits for employees**

- A rewarding place to work
- Broader opportunities within a stronger and larger merged group
- Greater diversity of career paths
- Combined culture based on integrity, achievement and teamwork





#### Financial profile





Greater revenue diversity and reduced exposure to market-specific cycles



### Financial profile

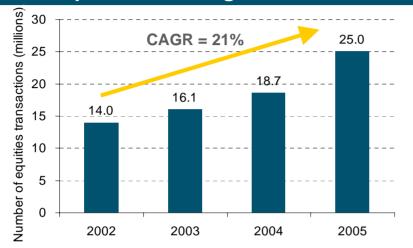
	Year to Dec 2005 pro-forma			
	ASX	Pro-forma merged		
Shareholders accepting cash / scrip alternative		0%	50%	100%
Revenue (\$m)	291		426 <sup>1</sup>	
EBITDA (\$m)	169	<b>←</b>	255 <sup>1</sup> —	<b>→</b>
EBIT (\$m)	156		2371	
Market capitalisation <sup>2</sup> (\$m)	3,349	5,160 <sup>3</sup>	4,985 <sup>3</sup>	4,811 <sup>3</sup>
Net debt / (cash) <sup>4</sup> (\$m)	(102)	$(130)^3$	45 <sup>3</sup>	219 <sup>3</sup>
Enterprise value (\$m)	3,247	5,030	5,030	5,030
Position in S&P/ ASX 200 index	71	Top 50	50-55	50-55
Net debt / EBITDA	Net cash	Net cash	<0.5x	<1.0x
Net debt / equity	Net cash	Net cash	<10%	<10%





# **Attractiveness of ASX scrip**

#### ASX equities volume growth 2002 - 2005



#### ASX share price growth 2002 - now



- Strong culture
- Reduced costs
- Focus on innovation
- Experienced Board
- Brand recognition





### Synergies and integration

#### Year 1

- Establish dedicated integration team
- Premises integration
- Single desktop environment
- Administration cost savings
- Participant consultation on technology vision

#### Year 2

- Further technology integration
- Target SPI volume increases
- Further administration cost savings
- Scope clearing platform integration

#### Year 3+

- Catalyst for clearing house efficiencies
- Scope possible settlement integration
- Target volume increases from new product innovation





# Key steps and timing

- Finalise due diligence and address conditions precedent
- Lodge scheme documents with ASIC
- First court hearing
- SFE shareholders' meeting
- Second court hearing and effective date
- Implementation date





# Closing

ASX's Board and management are enthusiastic at the prospect of a merger with SFE

The merger will provide significant benefits to both sets of shareholders, participants and employees

The merger will be an important milestone in the development of Australia's capital markets

The Board of SFE unanimously recommends that all SFE shareholders support and accept the merger proposal



