

The Heart of Australia's Financial Markets

# ASX Limited 2015 Annual General Meeting

30 September 2015

## **Opening Address**

Rick Holliday-Smith Chairman



## Positive financial performance

Income statement	FY15 \$ million	Variance to FY14
Operating revenues	700.7	6.4%
Underlying expenses	(160.1)	4.2%
EBITDA	540.6	7.1%
Underlying profit after tax	403.2	5.2%
Statutory profit after tax	397.8	3.8%



### Regulatory settings supporting end-investors and growth

#### The last three years



#### **Regulations**

Rules support end-investors

#### **Systemic risk**

Equity raising
Location requirements
Global standards
adopted early

#### **Global competitiveness**

Post-trade solutions in place US and European clearance AA- long-term S&P ratings

#### **Equities clearing next 3–5 years**



#### **Market structure**

Recommended maintain for five years

#### **Future benefits**

Implement fee reductions
Strengthen Code of Practice
Upgrade post-trade
infrastructure

#### **Technology**

Replace CHESS
'Once in a generation'
opportunity to improve how
equity market operates



### Executive remuneration changes for FY16

#### **STI Awards – applies to all Group Executives**

- 50% cash50% deferred for two years
- 40% cash
  30% deferred for two years
  30% deferred for four years

Deferral in cash

Deferral in equity

#### LTI Awards – applies to CEO and Deputy CEO

- 3 year performance period
- 4 year performance period

Fair value of ASX shares

- Face value of ASX shares

• 70% EPS, 30% TSR

50% EPS, 50% TSR

Vesting ranges updated



## **AGM Address**

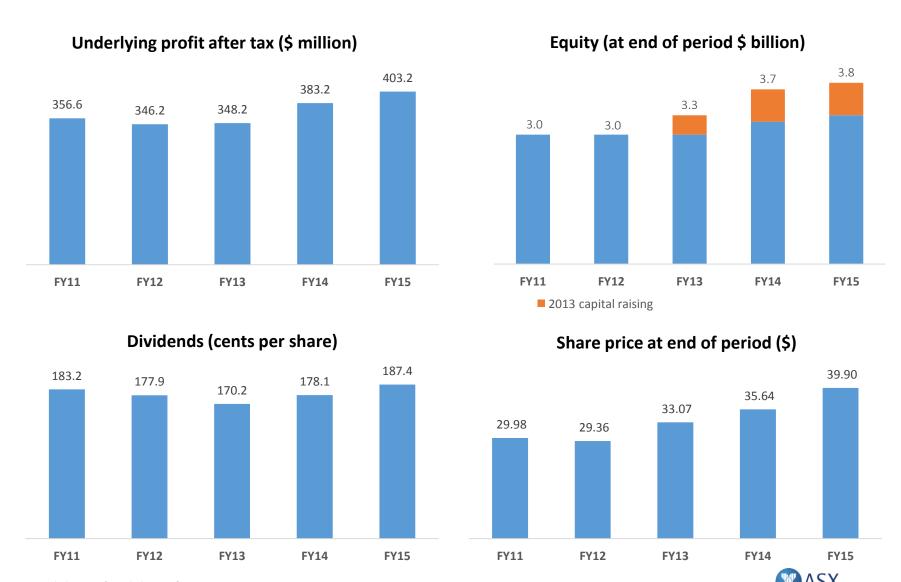
Elmer Funke Kupper Managing Director and CEO



## Positive revenue growth

Operating revenues	FY15 \$ million	Variance to FY14
Listings and Issuer Services	176.6	13.9%
Cash Market	125.2	6.7%
Derivatives and OTC Markets	206.2	0.7%
Information Services	73.7	7.0%
Technical Services	57.3	8.3%
Austraclear	45.3	10.4%

### Stronger, more competitive exchange



### Key objectives



Global leader in A\$ and NZ\$ financial markets



Increase options available to investors



World-class infrastructure, globally connected



Outstanding customer experience



Regulatory settings supporting end-investors and growth

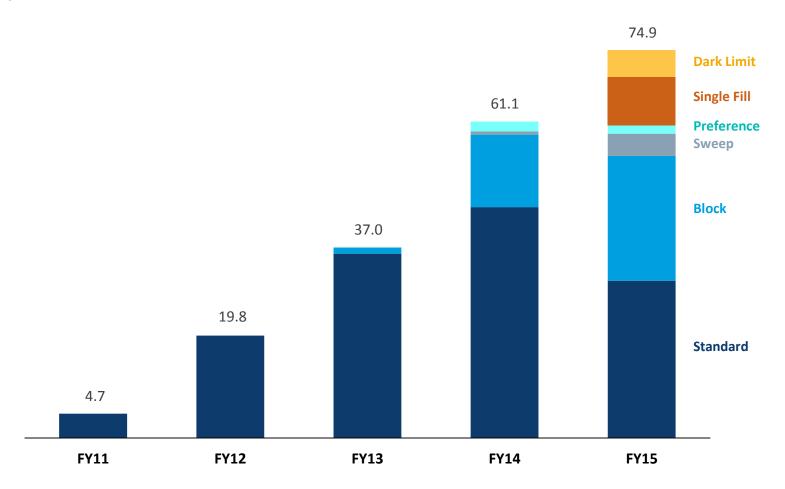


**Employer** of choice

## Global leader in A\$ and NZ\$ financial markets



Equities – Centre Point

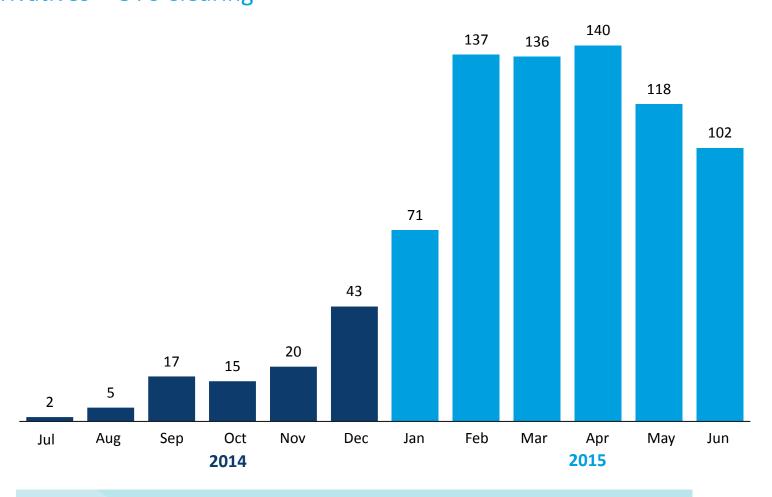


**Equities**Centre Point value traded (\$billion)



## Global leader in A\$ and NZ\$ financial markets Derivatives – OTC Clearing





#### **Derivatives**

OTC notional value cleared (\$billion)



## Increase options available to investors Growing the listings franchise



**General** 







Technology









**New Zealand** 







**Funds** 



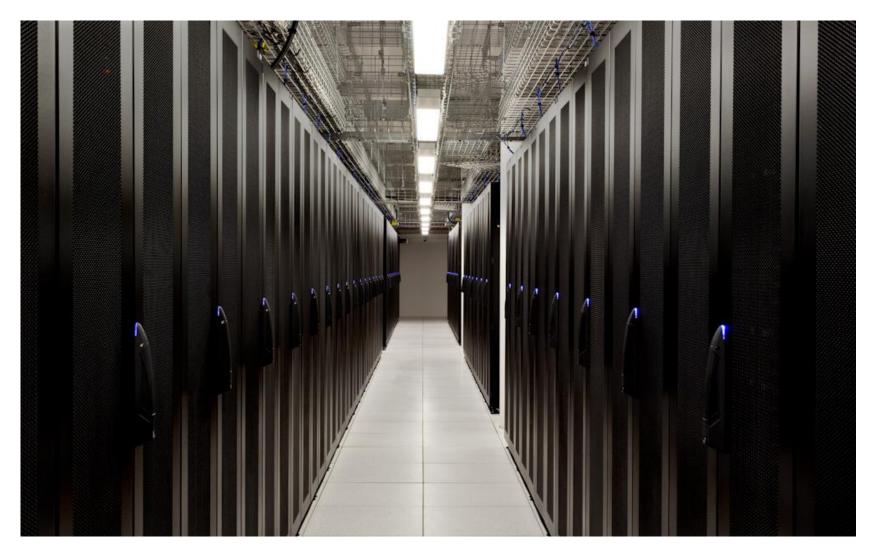






## ASX Australian Liquidity Centre





### World-class financial infrastructure



#### **Trading platforms**

Futures trading

Cash market trading

#### Market integrity and risk platforms

Market monitoring

Risk management

**Phase I (Feb 15 – Dec 16)** 

#### **Clearing and settlement platforms**

Equity options clearing

Cash clearing & settlement (CHESS)<sup>1</sup>

**Phase II** 



### Outstanding customer experience Customer Support Centre opened April 2015







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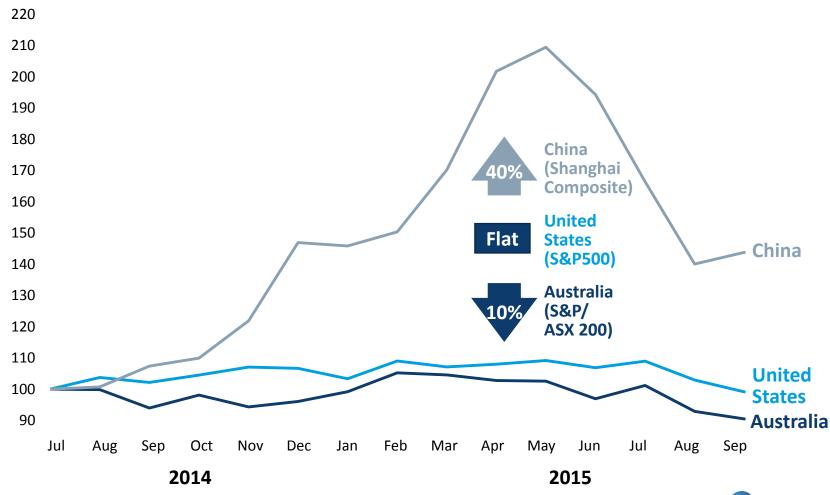


Regulatory settings supporting end-investors and growth



**Employer** of choice

### Performance of global indices over 15 months To 25 September 2015; Index



### Post balance date activity

#### 1 July to 25 September 2015



Total capital raised **\$26.1 billion** 





Cash market trading (ASX on-market)

\$4.2 billion

Daily average value



Futures trading
497,561
Daily average volume



## **Formal Business**

Rick Holliday-Smith Chairman



# Agenda Item 1 ASX Financial Report



## Agenda Item 2

Securities Exchanges Guarantee Corporation Financial Report



## Agenda Item 3

**Election of Directors** 



## Agenda Item 3(a) Re-election of Mr Rick Holliday-Smith - Proxy and Direct Votes (Combined)



For	Against	Open
99,993,168	1,843,805	1,532,138
96.74%	1.48%	1.78%

## Agenda Item 3(b) Re-election of Mr Peter Marriott - Proxy and Direct Votes (Combined)



For	Against	Open
100,967,760	417,720	1,844,305
97.81%	0.40%	1.79%

## Agenda Item 3(c) Re-election of Mrs Heather Ridout - Proxy and Direct Votes (Combined)



For	Against	Open
100,946,919	461,500	1,843,834
97.77%	0.45%	1.78%

## Agenda Item 3(d) Election of Ms Yasmin Allen - Proxy and Direct Votes (Combined)



For	Against	Open
101,034,732	292,986	1,842,290
97.93%	0.28%	1.79%

# Agenda Item 4 Remuneration Report



### Item 4 – Remuneration Report

#### **STI Awards – applies to all Group Executives**

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50% EPS, 50% TSR

Vesting ranges updated

## Item 4 – Remuneration Report Proxy and Direct Votes (Combined)

For	Against	Open
99,106,602	2,088,704	1,770,180
96.25%	2.03%	1.72%

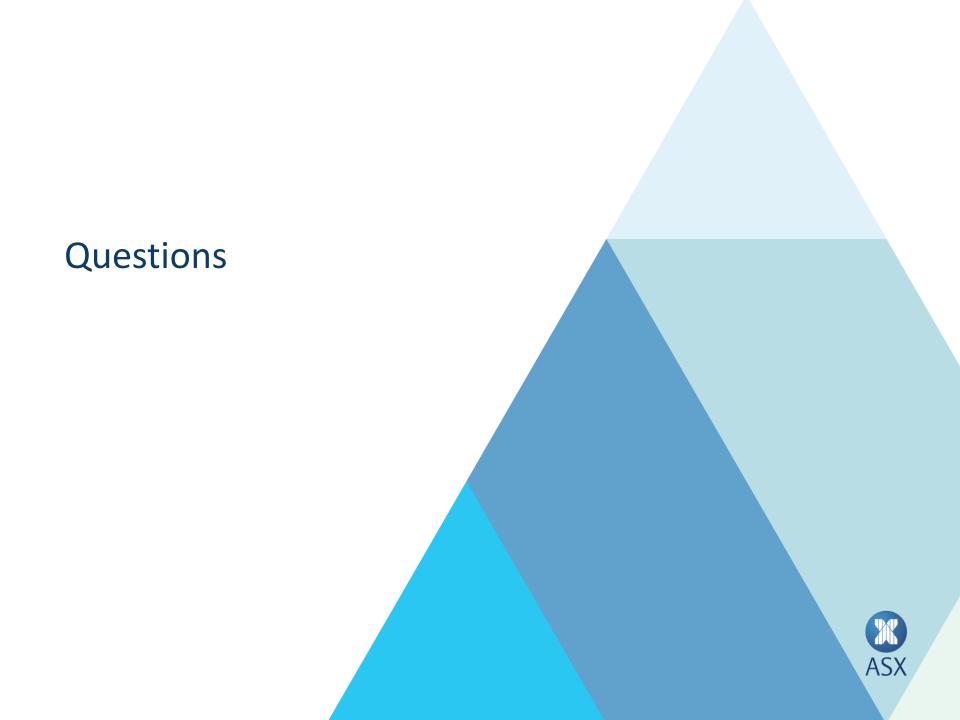
## Agenda Item 5 Grant of Performance P

**Grant of Performance Rights** 



## Item 5 – Grant of Performance Rights Proxy and Direct Votes (Combined)

For	Against	Open
98,874,071	2,397,746	1,818,341
95.91%	2.33%	1.76%



Please complete and submit your voting card

