

18 November 2021

Australian Securities and Investments Commission Mr Nathan Bourne Senior Executive Leader, Market Infrastructure Level 5, 100 Market Street SYDNEY NSW 2000 ASX Market Announcements Office ASX Limited 20 Bridge Street SYDNEY NSW 2000

#### RESTATED REVENUE SEGMENT REPORTING REFLECTING NEW STRUCTURE

ASX's financial results for the six-month period ending 31 December 2021 will reflect the new organisational structure outlined at ASX's FY21 results in August 2021. ASX undertook the restructure to ensure its business best reflects strategic priorities, better aligns management responsibility and accountability, and sharpens its focus on customers.

Attached are three years of restated historical revenues, in a format aligned with how ASX's business units are now reported.

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ASX – restated revenue segment reporting reflecting new structure

18 November 2021

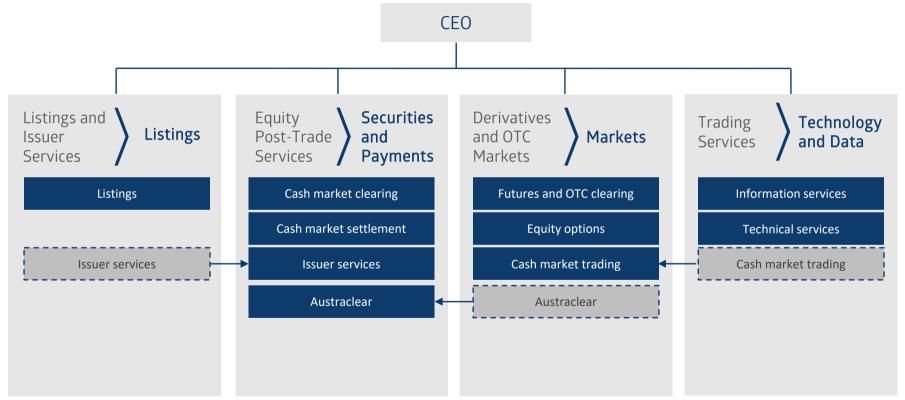
### **Executive summary**

- Organisational restructure outlined at FY21 results (19 August 2021)
- Undertaken to ensure ASX's structure best reflects its strategic priorities, better aligns management responsibility and accountability, and sharpens focus on customers
- The new structure will be reflected in ASX's financial statements for the first half of FY22, which will be released to market on 10 February 2022 (subject to final ASX Board approval)
- The following slides outline the restated historical revenues, in a format aligned with how ASX's business units are now reported



### Organisational restructure

Delivering better customer alignment and enhanced accountability

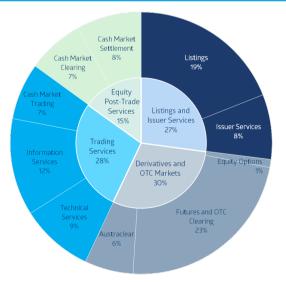




### ASX – restated FY21 operating revenue

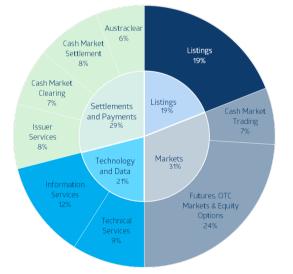
#### Pre organisational restructure

Reported	FY21 \$m	2H21 \$m	1H21 \$m	FY20 \$m	FY21 v FY20
Listings and Issuer Services	258.2	130.6	127.6	237.1	8.9%
Derivatives and OTC Markets	284.6	140.0	144.6	317.6	(10.4%)
Trading Services	265.0	134.8	130.2	256.3	3.4%
Equity Post-Trade Services	143.7	75.6	68.1	127.4	12.8%
Operating revenue	951.5	481.0	470.5	938.4	1.4%



### Post organisational restructure

Restated	FY21 \$m	2H21 \$m	1H21 \$m	FY20 \$m	FY21 v FY20
Listings	182.9	94.0	88.9	176.3	3.8%
Markets	287.0	141.3	145.7	325.6	(11.9%)
Technology and Data	204.0	105.4	98.6	192.1	6.2%
Securities and Payments	277.6	140.3	137.3	244.4	13.6%
Operating revenue	951.5	481.0	470.5	938.4	1.4%





# **Appendices**

- 1. Restatement of operating revenue for past three years (full-year)
- 2. Restatement of operating revenue for past three years (half-year)



# ASX – restatement of operating revenue for past three years (full-year)

#### Pre organisational restructure

Reported	FY19 \$m	FY20 \$m	FY21 \$m
Annual listing	93.8	92.4	89.9
Initial listing	19.2	18.4	18.6
Subsequent raisings	51.2	56.1	64.1
Other listing	7.8	9.0	9.9
Listings	172.0	175.9	182.5
Issuer services <sup>1</sup>	49.0	61.2	75.7
Listings and Issuer Services	221.0	237.1	258.2
Equity options	19.9	18.5	11.6
Futures and OTC clearing	233.3	242.9	214.4
Austraclear	50.8	56.2	58.6
Derivatives and OTC Markets	304.0	317.6	284.6
Cash market trading	51.9	64.2	61.0
Information services	96.5	106.8	118.0
Technical services	81.6	85.3	86.0
Trading Services	230.0	256.3	265.0
Cash market clearing	54.6	65.3	71.0
Cash market settlement	54.2	62.1	72.7
Equity Post-Trade Services	108.8	127.4	143.7
Operating revenue	863.8	938.4	951.5

### Post organisational restructure

Restated	FY19 \$m	FY20 \$m	FY21 \$m
Annual listing	93.8	92.4	89.9
Initial listing	19.2	18.4	18.6
Subsequent raisings	51.2	56.1	64.1
Investment products and other listing2	8.0	9.4	10.3
Listings	172.2	176.3	182.9
Equity options	19.9	18.5	11.6
Futures and OTC clearing	233.3	242.9	214.4
Cash market trading	51.9	64.2	61.0
Markets	305.1	325.6	287.0
Information services	96.5	106.8	118.0
Technical services	81.6	85.3	86.0
Technology and Data	178.1	192.1	204.0
Issuer services	48.8	60.8	75.3
Cash market clearing	54.6	65.3	71.0
Cash market settlement	54.2	62.1	72.7
Austraclear	50.8	56.2	58.6
Securities and Payments	208.4	244.4	277.6
Operating revenue	863.8	938.4	951.5



# ASX – restatement of operating revenue for past three years (half-year)

### Pre organisational restructure

Reported	1H19 \$m	2H19 \$m	1H20 \$m	2H20 \$m	1H21 \$m	2H21 \$m
Annual listing	46.6	47.2	46.0	46.4	43.5	46.4
Initial listing	9.6	9.6	9.4	9.0	9.0	9.6
Subsequent raisings	25.1	26.1	27.1	29.0	31.4	32.7
Other listing	4.1	3.7	4.9	4.1	4.8	5.1
Listings	85.4	86.6	87.4	88.5	88.7	93.8
Issuer services <sup>1</sup>	26.5	22.5	27.2	34.0	38.9	36.8
Listings and Issuer Services	111.9	109.1	114.6	122.5	127.6	130.6
Equity options	10.2	9.7	8.9	9.6	7.2	4.4
Futures and OTC clearing	109.2	124.1	120.9	122.0	106.9	107.5
Austraclear	25.1	25.7	26.9	29.3	30.5	28.1
Derivatives and OTC Markets	144.5	159.5	156.7	160.9	144.6	140.0
Cash market trading	26.0	25.9	27.9	36.3	31.6	29.4
Information services	47.2	49.3	53.5	53.3	56.3	61.7
Technical services	40.3	41.3	43.5	41.8	42.3	43.7
Trading Services	113.5	116.5	124.9	131.4	130.2	134.8
Cash market clearing	27.3	27.3	30.0	35.3	34.2	36.8
Cash market settlement	27.5	26.7	28.7	33.4	33.9	38.8
Equity Post-Trade Services	54.8	54.0	58.7	68.7	68.1	75.6
Operating revenue	424.7	439.1	454.9	483.5	470.5	481.0

#### Post organisational restructure

Restated	1H19 \$m	2H19 \$m	1H20 \$m	2H20 \$m	1H21 \$m	2H21 \$m
Annual listing	46.6	47.2	46.0	46.4	43.5	46.4
Initial listing	9.6	9.6	9.4	9.0	9.0	9.6
Subsequent raisings	25.1	26.1	27.1	29.0	31.4	32.7
Investment products and other listing <sup>2</sup>	4.2	3.8	5.1	4.3	5.0	5.3
Listings	85.5	86.7	87.6	88.7	88.9	94.0
Equity options	10.2	9.7	8.9	9.6	7.2	4.4
Futures and OTC clearing	109.2	124.1	120.9	122.0	106.9	107.5
Cash market trading	26.0	25.9	27.9	36.3	31.6	29.4
Markets	145.4	159.7	157.7	167.9	145.7	141.3
Information services	47.2	49.3	53.5	53.3	56.3	61.7
Technical services	40.3	41.3	43.5	41.8	42.3	43.7
Technology and Data	87.5	90.6	97.0	95.1	98.6	105.4
Issuer services	26.4	22.4	27.0	33.8	38.7	36.6
Cash market clearing	27.3	27.3	30.0	35.3	34.2	36.8
Cash market settlement	27.5	26.7	28.7	33.4	33.9	38.8
Austraclear	25.1	25.7	26.9	29.3	30.5	28.1
Securities and Payments	106.3	102.1	112.6	131.8	137.3	140.3
Operating revenue	424.7	439.1	454.9	483.5	470.5	481.0



### Disclaimer

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